



TIANJIN'S REAL ESTATE COMMITTEE

The Tianjin's Real Estate Committee's 2023 strategic plan is grouped around three types of activities: *Advocacy, Business, and Community* (ABCs).

Committee Priorities:

Advocacy-Low

Business-Medium (information sharing)

Community-High (networking)

Mission

The primary purpose of Real Estate Committee is to increase industry knowledge and promote information sharing. Real estate development has been a pillar industry in China's economy for decades and is likely to continue to be so going forward as the government encourages continued urbanization. As a result, it is important to keep our member companies up to date on what is happening in the sector and how it impacts a wide range of companies and industries. The committee achieves this through an annual property briefing to our members, project visits, briefings by industry speakers and walking tours.

Main Activities

- Annual Tianjin property market update
- Project visits
- Real Estate related policy debriefing
- Give input to Real Estate Committee in Beijing for annual *White Paper* chapter

Leadership



Co-Chair:

Dannie Mu,
The Executive Centre



Co-Chair:

William Gao,
JLL

2023 Committee Strategic Focus

Advocacy (A) Low Priority	Business (B) Medium Priority	Community (C) High Priority
Monitor market conditions and rules and give feedback if and when necessary to government. In particular are concerns about oversupply (office, retail, hotel) and the impacts of the market.	Bring together business community with market briefing that all members can use when planning their budgets. Tour several real estate or infrastructure related projects.	Hold planning session in January, hold at least one social event later in the year, meet to give feedback for <i>White Paper</i> in October.

2023 Working Plan (subject to Change)

Q1	Q2	Q3	Q4
<ul style="list-style-type: none"> • Planning meeting and member mixer • Briefings on “well” certification 	<ul style="list-style-type: none"> • 2022 Tianjin property market update • Tour of JD Logistics Center • Tour to Eco-City and Dongdi Park 	<ul style="list-style-type: none"> • Market trend of “Co-working /flexible office) • Co-host event with Manufacturing and Sustainability Committee on ESG 	<ul style="list-style-type: none"> • Briefings on real estate industry’s possible legal risks • Workshop features old-age real estate • Give input to the drafting of the Real Estate Chapter in 2023 <i>White Paper</i>

Active Committee Members

The Executive Centre Tianjin	Jones Lang LaSalle (Tianjin)	Tianjin Kerry Real Estate Development Co., Ltd.
Free Trade Zone Branch	Griffin Business Management	Winners Law Firm (EDP)
The Executive Center Modern International Finance Center	Waitex Group	

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